

## DIRECTOR OF PROGRAMS SATCOM SOLUTIONS

Joe Adams is the director of programs for the SATCOM Solutions business area within Harris Corporation's Electronic Systems segment. Electronic Systems covers an extensive portfolio of solutions in electronic warfare, avionics (including carriage and release systems), wireless solutions, C4I systems, and undersea systems.

In this capacity, Adams has primary responsibility for the business strategy, financial performance, and successful execution of all programs within SATCOM Solutions. SATCOM Solutions is a leading supplier of SATCOM terminals and equipment for strategic, tactical, shipboard, and missile defense platforms operating in the most demanding mission environments.

Adams joined Harris in 2003 as an Account Manager. He was promoted to Major Account Manager in 2007 and Senior Sales Manager in 2010 within the Tactical Communications business unit, Communications Systems segment. While in this position, he was awarded Salesperson of the year in 2011 and received several honors for growth product penetration. In 2014, Adams was assigned as Director of SOCOM Sales with overall responsibility for account management, including all aspects of the selling process as well as setting the strategic direction of a key market segment.

Prior to joining Harris, Adams served as a Communications Officer in the US Army.

Adams holds a bachelor's of science degree from the University of West Florida, and a Master's of Business Administration from North Carolina State University. He is also a graduate of the Program of Leadership Development at Harvard Business School.

Adams is a Project Management Professional (PMP)<sup>®</sup>. He is a member of the Armed Forces Communications and Electronics Association (AFCEA); Special Operations Communications Association (SOCA), National Defense Industrial Association (NDIA), and Association of the United States Army (AUSA).

Harris Corporation is a leading technology innovator, solving customers' toughest mission-critical challenges by providing solutions that connect, inform and protect.

Harris supports government and commercial customers in more than 100 countries and has approximately \$6 billion in annual revenue. The company is organized into three business segments: Communication Systems, Space and Intelligence Systems and