1. Purpose

The objective of 2021 TechNet Cyber is to further AFCEA’s objectives by providing a forum through exhibits and technical panels. Exhibitors are limited to firms, organizations and agencies whose exhibits are in harmony with the purpose of this Exposition. Active selling and order taking is NOT permitted.

2. Location of Exhibits

The Exposition will be held at the Baltimore Convention Center, in Baltimore, MD.

3. Subleasing

Exhibitor may not sublet his exhibit space, nor any part thereof, nor exhibit, offer for sale, or advertise articles not manufactured or sold by the exhibiting company, except where such articles are necessary for proper demonstration or operation of the exhibitor’s display, in which case identification shall be limited to the manufacturer’s normal regular nameplate. Exhibitor may not permit non-exhibiting representatives to operate from his booth. Rulings of AFCEA shall, in all instances, be final about use of exhibit space.

4. Occupancy Default

Any exhibitor failing to occupy space contracted for shall not be relieved of the obligation of paying the full rental charge of such space. If not occupied by the time set for completion of the installation of the displays, such space shall be taken by AFCEA, and re-allocated or reassigned for such purposes or use AFCEA may see fit.

5. Eligibility

AFCEA has the sole right to determine the eligibility of any company or product for inclusion in the Exposition.

6. Cancellation or Change of Exposition

In event that the premises in which the Exposition is conducted should become unfit for occupancy or substantially interfered with by reason of any cause or causes not reasonably within the control of AFCEA or its agents, the Exposition may be cancelled or moved to another appropriate location, at the sole discretion of AFCEA.

7. Cancellation by Exhibitor

There is a 100% cancellation fee if cancellation is made by the exhibitor.

8. Limitation of Liability

Exhibitor agrees to make no claim for any reason whatsoever against AFCEA, its employees, agents, or representatives for loss, theft, damage, or destruction of goods; nor for any injury, including death, to himself, employees, agents or representatives; nor for any damage of any nature, including damage to his property for failure to provide exhibit space; nor for failure to hold the Exposition as scheduled; nor for any action or omission of AFCEA. The exhibitor is solely responsible for his own exhibition material and products and should insure exhibit and products from loss or damage from any cause whatsoever. It is understood that all property of an exhibitor is in his care, custody, and control, and that AFCEA shall not be responsible for such an exhibitor unless the exhibitor expressly agrees, and hereby does, and voluntarily and knowingly assumes all such risk and expressly agrees, and hereby does, to indemnify, hold harmless and protect AFCEA and Baltimore Convention Center, municipal, state or federal laws, from any claim or liability arising out of any accident or damage to persons or property or persons resulting from failure, knowingly or otherwise, to distribute the exhibit material and products in conformity with the maximum floor load specifications.

12. Damage to Property

Exhibitor is liable for any damage caused by exhibitor, exhibitor’s agents, employees or representatives to building floors, walls, or columns, or to standard booth equipment, or to other exhibitor’s property. Exhibitor may not apply paint, lacquer, adhesive or other coatings to building columns, floors or exhibits.

13. Floor Loading

Under no circumstances may the weight of any exhibit or exhibit material exceed the specified floor load limit of the exhibit hall. Exhibitor accepts full and sole responsibility for injury or damage to property or persons arising out of, or in any way connected with, the operation of games of chance or lottery devices, or the actual or simulated pursuit of any recreation past time is permitted only on written approval from AFCEA.

17. Noise and Odors

No noisy or obstructive work shall not be permitted during open hours of the Exposition, nor will noisy, operating displays, nor exhibits producing objectionable odors. AFCEA shall have sole discretion in determining what is noisy, obstructive or objectionable.

18. Music

Any exhibitor using music must ensure that licensing fees have been paid to the appropriate agency, i.e., ASCAP or BMI. AFCEA is not responsible for any licensing fees for music played in exhibitor’s booth.

19. Obstruction of Aisles or Booths

Any demonstration or activity that results in excessive obstruction of aisles or prevents ready access to nearby exhibitor’s booth shall be suspended for any periods specified by AFCEA.

20. Attendance

Admission policies shall remain, at all times, the prerogative of AFCEA and may be revised or amended to suit union or other conditions.

21. Booth Personnel

Exhibitor representatives are restricted to personnel engaged in the display, demonstration, application or sale of the company’s product or services. Booth personnel shall wear “exhibitor” badge identification furnished by AFCEA at all times while they are in the exhibit area. All other employees and representatives of the exhibiting companies must register as Show Attendees. AFCEA reserves the right to restrict or limit the number of booth representatives. All exhibits must have personnel present during show hours.

22. Height and Non-Blocking Regulations

All exhibit construction design must conform to the regulations set forth in the “Display Rules and Regulations,” a copy of which is supplied to each exhibitor by AFCEA. “Display Rules and Regulations” provides details as to what is allowed for exhibitor’s booth so as to enable use of the space without detriment to neighboring exhibitors or the Exposition.

23. Electrical Safety

All wiring on booths or display fixtures must meet underwriters’ rules and standard fire department inspection. This applies to booth construction only and to pre-wired radio and electronic equipment.

24. Use of Space

Displays and demonstrations are limited to the confines of an exhibitor’s own booth, as is the distribution of literature or other items.

25. Display

AFCEA shall have full authority for approval and arrangement and appearance of items displayed. AFCEA may, at its discretion, require replacement, re-arrangement, or redecoration of any item or no booth, and no liability shall attach to AFCEA for the costs that may evolve upon exhibitor thereafter. Exhibitors with special backdrops or side dividers must make certain that such material is furnished in such a manner as to not be unsightly to exhibitors in adjoining booths. If such surfaces remain unfinished at twelve noon of the day before the scheduled opening of the show, AFCEA shall authorize the official decorator to finish the and the exhibitor must pay all charges involved thereby.

26. Exhibitor Representative’s Responsibility

Neither the conference/exhibition sponsor, nor its show management company or other agents or representatives, or their shareholders, officers, directors, employees or contractors shall be responsible for any injury, loss, or damage that may occur to exhibitor or to exhibitor’s agents, employees, affiliated personnel, officers, directors, shareholders, contractors or representatives or any of their property, businesses, or other activities from any cause whatsoever, prior to, during, or subsequent to the conference or exhibition event. By signing this Agreement, exhibitor expressly and voluntarily and knowingly assumes all such risk and expressly agrees, and hereby does, indemnify, hold harmless, and protect AFCEA, and all other government, federal, and local authorities and the Exposition from any claim or liability arising out of or in any way related to, the acts or negligence of exhibitor, exhibitor’s agents, employees or representatives.

27. Waiver of Rights

Any rights of AFCEA under this contract shall not be deemed waived in any manner except as specifically waived in writing and signed by an authorized officer of AFCEA.

28. Relocation and Floor Plan Revisions

AFCEA reserves the right to revise the exhibition hall floor plan and/or move assigned exhibitors as necessary.

29. Amendment and Addition Rules

Any matters not specifically covered by the preceding rules shall be subject solely to the decision of AFCEA. AFCEA may, at any time, amend or add further rules to these rules, and all amendments made shall be binding on exhibitor equally with the foregoing rules and regulations.

30. Agreement to Rules

Exhibitor, for himself or itself, his or its personnel, employees, agents or representatives, agrees to abide by the foregoing rules and those provided and contained in the Exhibitors Manual, and by any amendments and additional rules that may be put into effect by AFCEA.