# APPLICATION AND CONTRACT FOR SATELLITE AREA TABLETOP EXHIBIT SPACE USINDOPACOM COALITION INTEROPERABILITY FORUM PAVILION



# **TECHNET INDO-PACIFIC 2019**

AFCEA's Indo-Pacific International Conference & Exposition Hilton Hawaiian Village ◆ Honolulu, Hawaii November 19 – 21, 2019 Satellite Tabletop Exhibit Space is not located in the main Exhibit Area. Please contact your account representative for details.



Initials

# **Contact Information**

Company Name		
Contact	Title	
Tel	Fax	
Email	Web Site	
Address		
City	. State Zip	Country

# USINDOPACOM Coalition Interoperability Forum Pavilion

Satellite Area Tabletop Exhibit Space Tabletop displays consist of one 6' draped table and two side chairs, as well as one (2) full conference registration, one electrical outlet, and literature distribution wall participation. All table top exhibits are restricted to the tabletop only. No materials or pop-up booths may be displayed behind, in front of, or next to the 6' table. All displays are **limited to 54**" in height from the top of the table. Additional tables may not be ordered as the 6' table comes as part of your package.

■ AFCEA Corporate Member Rate\* – \$2,100 per 2' x 6' tabletop

Non-Member Rate – \$2,100 per 2' x 6' tabletop

Table Top Preferences: 1st Choice	2 <sup>nd</sup> Choice	3 <sup>rd</sup> Choice	Total Cost: \$
(* Membership must be current at the time of the event to quality t	for the member rate)		

# **Payment Information**

Initials

## Deposit and Payment Schedule

Due with application......50%

After July 19, 2019......100%

Exhibit space will not be held or confirmed without deposit. Failure to make payments does not release the contracted or financial obligation of Exhibitor.

# **Cancellation Penalties**

Cancellation Penalties
Through January 11, 2019......0%

January 12 – July 19, 2019......50%

After July 19, 2019......100%

# Make checks payable to: AFCEA

 Email application to:
 Email: exhibitcontracts@spargoinc.com

 Email: exhibitcontracts@spargoinc.com
 Mail payments to: AFCEA Exposition Mgmt., c/o SPARGO, Inc.

 Fax: 703-563-2691
 11208 Waples Mill Road, Suite 112 • Fairfax, VA 22030

 Need Help? Contact:
 Credit Card Payments:

 afceaexhibits@spargoinc.com
 An invoice will be sent within one business day with instructions for how to submit a credit card payment online.

Show Management Use			
Authorized AFCEA Signature	Date		
Account Number	Assigned Booth Number Size		

# TechNet Indo-Pacific 2019 Exposition Rules

The objective of AFCEA International TechNet Indo-Pacific 2019 is to further AFCEA's objectives by providing a forum through exhibits and technical panels. Exhibitors are limited to firms, organizations and agencies whose exhibits are in harmony with the purpose of this Exposition. Active selling or order taking is NOT permitted

#### 2. Location of Exhibits

The Exposition will be held at the Hilton Hawaiian Village, Honolulu, Hawaii.

#### 3. Subleasing

Exhibitormaynotsublethis exhibits pace, nor any part thereof, nor exhibit, offer forsale, or advertise articles not manufactured or sold by the exhibiting company, except where such articles are necessary for proper demonstration or operation of the exhibitor's display, in which case identification shall be limited to the manufacturer's normal regular nameplate. Exhibitor may not permit nonexhibiting company representatives to operate from his booth. Rulings of AFCEA shall, in all instances, be final with regard to use of exhibit space.

#### 4. Occupancy Default

Any exhibitor failing to occupy space contracted for shall not be relieved of the obligation of paying the full rental charge of such space. If not occupied by the time set for completion of the installation of the displays, such space shall be taken by AFCEA, and re-allocated or reassigned for such purposes or use AFCEA may see fit.

#### 5. Eligibility

AFCEA has the sole right to determine the eligibility of any company or product for inclusion in the Exposition.

#### 6. Cancellation or Change of Exposition

In the event that the premises in which the Exposition is conducted should become unfit for occupancy or substantially interfered with by reason of any cause or causes not reasonably within the control of AFCEA or its agents, the Exposition may be canceled or moved to another appropriate location, at the sole discretion of AFCEA. AFCEA shall not be responsible for delays, damage, loss, increased costs, or other unfavorable conditions arising by virtue of cause or causes not reasonably within the control of AFCEA. Causes for such action beyond the control of AFCEA shall include, but are not limited to: fire, casualty, flood, epidemic, earthquake, explosion, accident, blockage, embargo, inclement weather, governmental restraints, act of a public enemy, riot or civil disturbance, impairment or lack of a dequate transportation, in ability to secure sufficient labor, technical or other the secure sufficient labor and the secure suffici $personnel, labor union disputes, loss of lease or other termination by the {\it Hilton}\,Hawaiian\,Village, the {\it Village}, th$ Honolulu, Hawaii, municipal, state or federal laws, or act of God. Should AFCEA terminate this agreement pursuant to the provisions of this section, the exhibitor waives claims for damage arising therefrom. Refunds of "Paid Exhibit Space Fees" in the event of event termination or cancellation shall be made to exhibitors at the sole discretion of AFCEA and in any case, will not exceed the amount of each exhibitor's paid exhibit space fee less any pro rata adjustments based on nonreimbursable direct and/or indirect event costs or financial obligations incurred by AFCEA through the dateofexhibitors' notification of event termination or cancellation or through the completion of event termination or cancellation processes, whichever is later.

#### 7. Cancellation by Exhibitor

In the event of cancellation by an exhibitor, AFCEA shall determine an assessment covering the reassignmentofspace, priorservices performed, and other damages related to cancellation, according to the following schedule:

#### Through January 11, 2019, 0% of total booth rental fee. January 12, 2019 – July 19, 2019, 50% of total booth rental fee.

After July 19, 2019, 100% of total booth rental space fee.

AFCEA must receive written notification of the cancellation by registered or certified mail. Date cancellation notice is received by AFCEA will determine above assessment charges. In the event of either a full or partial cancellation of space by an exhibitor, AFCEA reserves the right to reassign canceledboothspace, regardless of the cancellation assessment. Subsequent reassignment of canceled space does not relieve the canceling exhibitor of the obligation to pay the cancellation assessment. Appropriate payment must be received within 15 days of cancellation

#### 8. Limitation of Liability

 ${\sf Exhibitor agrees to make no claim for any reason what so ever against {\sf AFCEA}, its employees, {\sf and {lend {\sf and {lend {len} l len$ agents, or representatives for loss, theft, damage, or destruction of goods; nor for any injury, including death, to himself, employees, agents or representatives; nor for any damage of any nature, including damage to his business for failure to provide exhibit space; nor for failure to hold the Exposition as scheduled;norforanyactionoromissionofAFCEA. The exhibitor is solely responsible for his own exhibition material and products, and should insure exhibit and products from loss or damage from any cause what so ever. It is understood all property of an exhibitor is in his care, custody, and control in transitto, or from, or within the confines of the exhibit hall. AFCEA shall be arno responsibility for the safety of the exhibitor, its personnel, employees, agents or representatives or personal property. 9. Exhibitor Insurance

The exhibitor shall, at its sole cost and expense, procure and maintain through the term of this contract, comprehensive general liability insurance against claims for bodily injury or death and property damage occurring in or upon or resulting from the premises leased. Such insurances hall include contractual liability and product liability coverage, with combined single limits of liability of not less than minimum \$1,000,000 per occurrence/\$2,000,000 aggregate coverage. Such insurance shall name AFCEA, SPARGO, Inc., Hilton Hawaiian Village, Honolulu, Hawaii and Brede Exposition Services as an additional insured. During the term hereof, the exhibitor shall maintain Workers' Compensation and Occupational Disease insurance in full compliance with all federal and state laws, covering all of exhibitor's employees engaged in the performance of any work for exhibitor. Allproperty of the exhibitor is understood to remain under its custody and control in transit to and from the confines of the hall. Proof of such insurance, including a Certificate of Insurance, shall be provided to SPARGO, Inc. or its agentor representative as soon as practical but in no event more than three (3) calendardays after request, time being of the essence. Failure to remit such proof shall be a material breach of this agreement.

#### 10. Union Labor

Exhibitor shall employ only union labor, as made available by official contractors in the setting up and dismantling of the exhibits and in the operations when required by union agreements. Exhibitors planning to build special displays should employ union display companies in their fabrication, carpentry and electrical work.

#### 11. Installing, Exhibiting, Dismantling

Hours and dates for installing, exhibiting, and dismantling shall be those specified by AFCEA. Exhibitor shall be liable for all storage and handling charges resulting from failure to remove exhibit material from the Exposition before the specified conclusion of the dismantling period set by AFCEA.

#### 12. Damage to Property

Exhibitor is liable for any damage caused by exhibitor, exhibitor's agents, employees or representatives to building floors, walls, or columns, or to standard booth equipment, or to other exhibitor's property. Exhibitor may not apply paint, lacquer, adhesive or other coatings to building columns, floors or walls, or to standard booth equipment.

#### 13. Floor Loading

Underno circumstances may the weight of any equipment or exhibit material exceed the specified floorload limit of the exhibit hall. Exhibit or accepts full and soleresponsibility for injury or damage to property or persons resulting from failure, knowingly or otherwise, to distribute the exhibit material and products in conformity with the maximum floor load specifications.

### 14. Alcoholic Beverages

The dispensing, distribution or use of alcoholic beverages in the Exposition hall is prohibited without the express prior approval of AFCEA.

### 15. Flammable Materials

No flammable fluids or materials of any nature, including decorative materials, use of which is prohibited by national, state, or city fire regulations may be used in any booth

### 16. Lotteries or Contests

The operation of games of chance or lottery devices, or the actual or simulated pursuit of any recreational past time is permitted only on written approval from AFCEA.

#### 17. Noise and Odors

Noisyor obstructive work will not be permitted during open hours of the Exposition, nor will noisily operating displays, nor exhibits producing objectionable odors. AFCEA shall have sole discretion in determining what is noisy, obstructive or objectionable.

### 18. Music

Any exhibitor using music must ensure that licensing fees have been paid to the appropriate agency, i.e., ASCAP or BMI. AFCEA is not responsible for any licensing fees for music played in exhibitor's booth

#### 19. Obstruction of Aisles or Booths

Any demonstration or activity that results in excessive obstruction of aisles or prevents ready access to nearby exhibitor's booth shall be suspended for any periods specified by AFCEA. 20. Attendance

Admission policies shall remain, at all times, the prerogative of AFCEA and may be revised or amended to suit unforeseen conditions.

#### 21. Booth Personnel

Exhibitor representatives are restricted to personnel engaged in the display, demonstration, application or sale of the company's productor services. Booth personnel shall wear "exhibitor" badgeidentification furnished by AFCEA at all times while they are in the exhibit area. All other employees and representatives of the exhibiting companies must register as Show Attendees. AFCEA reserves the right to restrict or limit the number of booth representatives. All exhibits must have personnel present during show hours.

#### 22. Height and Non-Blocking Regulations

All exhibit display construction design must conform to the regulations set forth in the "Display Rules and Regulations," a copy of which is supplied to each exhibitor by AFCEA. "Display Rules and Regulations" provides details as to what is allowed for exhibitor's booth so as to enable use of the space without detriment to neighboring exhibitors or the Exposition.

#### 23. Electrical Safety

All wiring on booths or display fixtures must meet underwriters' rules and standard fire department inspection. This applies to booth construction only and not to pre-wired radio and electronic equipment

#### 24. Use of Space

Displays and demonstrations are limited to the confines of an exhibitor's own booth, as is the distribution of literature or other items

#### 25. Display

 $\label{eq:aff} AFCEA shall have full authority for approval or arrangement and appearance of items displayed.$ AFCEA may, at its discretion, require replacement, rearrangement, or redecoration of any item or any booth, and no liability shall attach to AFCEA for the costs that may evolve upon exhibitor thereby. Exhibitors with special backgrounds or side dividers must make certain that such material is furnished in such a manneras to not be unsightly to exhibitors in adjoining booths. If such surfaces remain unfinished at twelve noon of the day before the scheduled opening of the show, AFCEA shall authorize the official decorator to effect the necessary finish and the exhibitor must pay all charges involved thereby

#### 26. Exhibitor Representative's Responsibility

Neither the conference/exhibition sponsor, nor its show management company or other agents or representatives, or their shareholders, officers, directors, employees or contractors shall be responsible for any injury, loss, or damage that may occur to exhibit or or to exhibit or's agents, employees, affiliated personnel, officers, directors, shareholders, contractors or representatives or any of their property, businesses, or other activities from any cause whatsoever, prior to, during or subsequent to the conference or exposition event. By signing this Agreement, exhibitor expressly and voluntarily and knowingly assumes all such risk and expressly agrees, and hereby does, indemnify, defend and hold harmless the conference/exhibition sponsor, its show management company and other agents and representatives, and their shareholders, officers, directors, employees and contractors, from and against all claims and liabilities arising out of, or in any way related to, the acts or negligence of exhibitor, exhibitor's agents, employees or representatives. 27. Waiver of Rights

Any rights of AFCEA under this contract shall not be deemed waived in any manner except as specifically waived in writing and signed by an authorized officer of AFCEA. 28. Relocation and Floor Plan Revisions

AFCEA retains the exclusive right to revise the exhibition hall floor plan and/or move assigned exhibitors as necessary.

#### 29. Amendment and Addition Rules

Any matters not specifically covered by the preceding rules shall be subject solely to the decision of AFCEA. AFCEA may, at any time, amend or add further rules to these rules, and all amendments made shall be binding on exhibitor equally with the foregoing rules and regulations.

#### 30. Agreement to Rules

Exhibitor, for himselfor itself, his or its personnel, employees, agents or representatives, agrees to abide by the foregoing rules and those provided and contained in the Exhibitors Manual, and by any amendments and additional rules that may be put into effect by AFCEA.