



**MOST  
COMPANIES  
TALK ABOUT  
DELIVERING  
BUSINESS AND  
TECHNOLOGY  
OUTCOMES.  
WE DO IT.**

**Our customers have used  
our Integration Technology  
Centers to:**

Stage their entire data center  
technology infrastructure during  
facility construction

Rack and stack components from  
multiple manufacturers into ready-  
to-deploy systems

Configure thousands of network,  
collaboration, security and end-  
user devices

## **INTEGRATION TECHNOLOGY CENTERS**

WWT's Integration Technology Centers are climate-controlled production environments with advanced networking, secure remote access, and certified procedures specifically designed for staging, kitting and configuring the latest advanced technology solutions. WWT operates these centers in the U.S., the Netherlands and Singapore. They are staffed with certified engineers with logistical and technical expertise help reduce the risk, cost and complexity of IT deployments.

### **INCREASE DEPLOYMENT SPEED AND REDUCE COSTS**

Skilled technology professionals operate more than 55,000 square feet of secure integration space with the capacity to simultaneously configure and integrate thousands of systems per week. WWT rack integration solutions combine technology from leading manufacturers, including Cisco, Dell EMC, NetApp, HP, VMware, APC and many others. WWT provides controlled environments where tasks can be performed on equipment to help customers move from planning and designing a new or evolving technology to implementing it. We asset tag, test, burn in, cable, rack, configure and integrate multi-vendor solutions prior to delivery. The ability to pre-configure technology platforms and devices before shipment to site increases deployment speed and can reduce field engineering costs by 25 to 40 percent, increase order processing speed by 20 percent and reduce maintenance costs by 7 percent.

### **REDUCE RISK AND COMPLEXITY**

WWT's Integration Technology Centers meet the highest industry standards for quality control, secure supply chain services and inventory management. Work instructions for each customer engagement are documented in our quality system and electronically tracked on a per-asset basis. Individual components and integrated systems are fully tested prior to delivery, lowering the risk of hardware failures in our customers' production environments.

### **ENHANCE PERFORMANCE AND VISIBILITY**

Integration Technology Center infrastructure offers customers a lab environment that is supported by a dedicated data center for proof-of-concept testing, centralized configuration management and remote solutions demonstrations. Using VPN access with streaming video, customers can observe the integration process in real time, with virtual hands-on access to allow remote configuration, testing and evaluation prior to on-site delivery.



**50%**

**INCREASE IN TECHNOLOGY  
DEPLOYMENT SPEED**

**35%**

**DECREASE IN FIELD  
ENGINEERING COSTS**

**20%**

**INCREASE IN ORDER  
PROCESSING SPEED**

**7%**

**DECREASE IN  
MAINTENANCE COSTS**



## SOLUTIONS FOCUS AREAS

Big Data  
Cloud  
Collaboration

Compute  
Mobility  
Network

Security  
Software  
Storage

## SERVICES FOCUS AREAS

Consulting  
Deployment

Supply Chain  
Lab

Lifecycle  
Staffing

## GLOBAL PRESENCE

Provide products and services in more than 60 countries  
Serve 125 distinct global customers  
More than 2 million square feet of warehouse, distribution and integration space  
Headquartered in St. Louis, Missouri

## STRATEGIC PARTNERSHIPS

In addition to the following leading OEMs, WWT offers technology products from more than 3,000 manufacturers around the world, so we can provide each customer with precisely the right solutions:

Cisco Systems Gold Certified Partner  
Dell EMC Titanium Black Partner  
F5 Platinum Partner  
Hewlett Packard Platinum Partner

Hewlett Packard Enterprise Platinum Partner  
NetApp Star Partner  
VMware Premier Partner

## CERTIFICATIONS

We have more than 2,000 engineers and technology professionals available to perform product demonstrations in a virtual environment accessible from anywhere around the world. Our engineers stay abreast of the latest technology developments through continuous training and close working relationships with OEM personnel.

## FINANCIAL STRENGTH

With more than \$11 billion in annual revenue, WWT continues to achieve consistent financial growth as a privately-held technology solution provider and offers strength and stability, allowing our customers to feel secure in long-term business partnerships.

## OUR CUSTOMERS

### COMMERCIAL

40+ Fortune 100 Customers

### PUBLIC SECTOR

8 Federal Acquisition Contracts  
20+ State and Local Contracts

### SERVICE PROVIDER

Telecommunications, Cable, Hosting, Web Services

## RECOGNITION

### CISCO

Global Americas Partner of the Year (2016)  
Global Architectural Excellence Partner of the Year, Enterprise Networks (2016)  
Americas Enterprise Partner of the Year (2016)  
Global Solution Innovation Partner of the Year (2015)

### DELL EMC

Large VAR Partner of the Year (2016)  
Enterprise Partner of the Year (2014, 2013)

### NETAPP

National Partner of the Year (2015, 2014), #2 Global (2014)  
Defense Partner of the Year (2015)  
#1 FlexPod Partner (2015)  
E-series, OCI, cDOT and Flash Partner (2015, 2014)

### VMWARE

Federal Partner of the Year (2014)  
SDDC Federal Partner of the Year (2014)

### F5

Unity U.S. Partner of the Year (2016)  
Unity Innovation Partner of the Year for Americas (2015)



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